



To all HVAC Contractors:

Honeywell is pleased to announce the launching of LCBS-Connect, a game-changing, Cloud-Supported Light Commercial Building Solution for small and medium sized buildings.

LCBS-Connect offers:

- Reliable Cloud-Based Connectivity
- Demand Response
- Energy Analytics
- Remote Diagnostics
- Mobile Notifications
- and much more...

Also, we are pleased to announce our partnership with **Relevant Solutions**, located in Salt Lake City, as our Distributor of choice to bring LCBS-Connect to **Utah** and **New Mexico**.

Relevant and your local Honeywell sales representatives will be contacting you to offer product introductions, training in your area, and engagement opportunities with this exciting new commercial connected platform product.

For more information on LCBS-Connect, **Relevant Solutions** may be contacted at the following locations:

SALT LAKE CITY:
3186 S. Washington St.
Salt Lake City, UT 84115
(801) 214-3300

ALBUQUERQUE:
2448 Menaul Blvd. NE
Albuquerque, NM 87107
(505) 544-5300

LCBS-Connect@RelevantSolutions.com
www.RelevantSolutions.com

Please be sure to inquire with your Relevant Solutions representative about potential energy rebates offered through your local utility company.

Wishing you success as you harness the power and creativity of Honeywell to bring innovation and leading edge technology to your business and customers.

A handwritten signature in cursive that reads "Larry Weber".

Larry Weber
General Manager
Building Control Systems
Honeywell International

A handwritten signature in cursive that reads "Scott K. Hoffmann".

Scott K. Hoffmann, MBA
Vice President, Building Solutions
Relevant Solutions

A handwritten signature in cursive that reads "Alan Sweatfield".

Alan Sweatfield
Solutions Consultant, Building Solutions
Relevant Solutions